


Name of Policy: <u>Pharmaceutical Reps</u> Policy Number: 3364-133-44 Department: Pharmacy Approving Officer: Chief Pharmacy Officer Responsible Agent: Director of Pharmacy Scope: University of Toledo Medical Center	 <p>Effective Date: 6/15/2021 Initial Effective Date: January 1, 2003</p>
<input type="checkbox"/> New policy proposal <input type="checkbox"/> Major revision of existing policy	
<input checked="" type="checkbox"/> Minor/technical revision of existing policy <input type="checkbox"/> Reaffirmation of existing policy	

(A) Policy Statement

It is the policy of The University of Toledo Medical Center (UTMC) to authorize, schedule and coordinate pharmaceutical company representative activities as they interact with the UTMC medical, pharmacy, nursing, other professional staff members, students, and residents.

(B) Purpose of Policy

This policy is necessary for the protection of physician and staff efficiency, integrity, and to ensure patient privacy. The goal is to avoid conflicts of interest and any perception of influence or impropriety. This policy applies to physicians, residents, fellows, medical house staff and students working or studying at the UTMC. It is acknowledged that pharmaceutical representatives can provide valuable information, however, they are not considered as essential experts or consultants in the care of patients at this institution. The Director of Pharmacy is responsible for overall compliance with and enforcement of this policy and procedure.

(C) Procedure

1. Registration while on premises

- A. All vendors are required to sign in and out through the Purchasing department vendor process. Representatives are not permitted access to:
 - Any inpatient care areas or direct patient care areas such as Patient Rooms, Procedure Rooms (i.e., OR, Cath/EP Lab, Imaging), Patient Observation Rooms, Hospital Inpatient Nursing Stations, and Emergency Room except as described in the next section.
 - The only exception is the use of conference rooms for scheduled educational experiences.
 - Inpatient and outpatient dispensing ar

Outpatient nursing stations during non-patient care hours or by physician invitation at other times

All public areas of the UTMC and clinics

Faculty and staff offices by appointment or invitation

Pharmacy administrative and purchasing offices by appointment or invitation

Office of Clinical Manager or Assistant Director by appointment or invitation

Patient care areas on the invitation of an attending physician or

- C. Representatives are expected to abide by the American Medical Association’s “Guidelines on Drug Industry Gifts” (JAMA 1991: 265:501) and Pharmaceutical Research and Manufacturers of America’s “Code on Interaction with Healthcare Professionals” Effective January, 2009.
- D. Educational support by unrestricted donation to a Department or College is allowed. To meet this requirement there can be no particular program, date, or topic.

8. Violations

- A. These policies and procedures will be strictly enforced. If this procedure is not followed, no more than one written warning will be issued, followed by the vendor being subject to exclusion from visiting the University of Toledo Health Science Campus for business purposes in the future.

Approved by:	Review/Revision Date:
<u>/s/</u> Lindsey Eitniew, PharmD, BCPS, AAHIVP Director of Pharmacy	7/04 3/08 5/11 1/14 11/16 4/19 6/21
<u>/s/</u> Russell Smith, PharmD, MBA, BCPS Chief Pharmacy Officer	06/14/2021 Date
<i>Review/Revision Completed By:</i> Pharmacy	06/14/2021 Date

Next Review Date: