

Social Psychology, 6700/7700
Tuesdays & Thursdays 9:30 to 10:45 (fall, 2013)

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Office Hours: 11:00 to 1.00 on Thursdays, or by appointment

Definition: Social psychology is the scientific study of how our behaviors, thoughts, and emotions are

expected to have identical background knowledge in which to fit the material. Diversity in a course is a strength, not a weakness. To insure you are prepared for class and earn full participation points, I suggest you take notes and write down many questions and ideas while you read the articles.

- Giving or receiving substantive aid during the course of an examination;
- Commencing an examination before the stipulated time or continuing to work on an examination after the announced conclusion of the examination period;
- Taking, converting, concealing, defacing, damaging or destroying any property related to the preparation or completion of an examination, research or examination;

- Submitting the same written work to fulfill the requirements for more than one course.

Course Schedule

Week 1: Introduction, methodology, and history

Day 8/20: Class orientation

Readings for 8/20

Day 8/29 Discussion

Readings for 8/29

~~Gergen, K. J. (1973). Social identity theory. *Journal of Personality and Social Psychology*, 26, 290-299.~~

Schlenker, B. R. (1974). Social psychology as science, *JPSP*, 29, 1-15.

Week 3: Social influence

Lecture 9/3: The personality-situation debate

Readings for 9/3

Cialdini, R. B., & Griskevicius, V. (2010). Social influence. In *Advanced Social Psychology: The state of the science* (pp. 383-417)

Zajonc, R. B. (1965). Social facilitation. *Science*, 149, 269-274.

Asch, S. Effects of group pressure upon the modification and distortion of judgments (177-190).

Day 9/5: Discussion

Readings for 9/5

Milgram, S. (1971). Some conditions of obedience and disobedience to authority. (57-75)

Readings for 9/10

Storms, M. D. (1973). Videotape and the attribution process: Reversing actors' and observers' point of view. *JPSP*, 27, 165-175.

Gilbert (1995). Attribution and interpersonal perception. *Gen. Gen.* 149, 43-51.

Psychology.

Day 9/12: Discussion

Readings for 9/12

Epley, N. et al (2009). Believer's estimates of God's beliefs are more egocentric than estimates of others people's beliefs. *PNAS: Proceedings of the National Academy of Sciences*, www.pnas.org/cgi/doi/10.1073/pnas.0908374106.

Waste et al (2010). Causes and consequences of mind perception. *Think: J. Crit. Think.*

Kahneman et al. (2006). Would you be happier if you were richer?: A focusing illusion
Science, 312, 1908-1910

Presentations for 9/19

Diener, et al. (2011). The religion paradox: If religion makes people happy, why are so

Whitchurch, E. R., et al. (2011). "He loves me, he loves me not..." Uncertainty can increase romantic attraction. *Psychological Science*, 22, 172-175.

Week 6: Social cognition

Day 9/24: Discussion

Readings for 9/24 and 9/26

Carlston, D. (2010). Social cognition. In *Advanced Social Psychology The state of the science*. (pp. 63-100)

Bargh, J. A., & Williams, E. L. (2006) The automaticity of social life. *Current Directions in Psychology Science*, 15, 1-4.

Wegner, D. M., & Erber, R. (1992). The hyperaccessibility of suppressed thoughts *JPSP*, 63, 903-912.

Liberman, N. et al. (2002) The effect of temporal distance on level of mental construal
JESP, 38, 523-534.

Cooper, J., & Fazio, R. H. (1984). A new look at dissonance theory. In L. Berkowitz (Ed.), *Advances in experimental social psychology* (Vol. 17, pp. 229-266). Orlando, FL: Academic Press.

Steele, C. (1990). The psychology of self-affirmation: Sustaining the integrity of the self. (372-390). *Advances in Exp Soc Psych.*

Proulx, T., & Heine, S. J. (2009). Connections from Kafka: Exposure to meaning threats improves implicit learning of an artificial grammar. *Psychological Science, 20*, 1125-1131.

Presentations for 10/3

Fein & Spencer (1997). Prejudice as self-image maintenance: Affirming the self through negative evaluations of others. *JSPS, 73*, 31-44

Harris, P. R., et al. (2007). Self-affirmation reduces smokers' defensiveness to graphic on-pack cigarette warning labels. *Health Psychology, 26*, 437-446.

Week 8: Self-knowledge, structure, and control

David 02: Lecture on self-knowledge

Readings 10/8

Baumeister, R. (2010). The self. In *Advanced Social Psychology: The state of the science* (pp. 139-175)

Baumeister, R., et al., (2007). The strength model of self-control. *Current Directions in Psychological Science, 16*, 351-355

McCannell, et al. (2000). On the emergence of self-relevant feedback. In self-relevant

Pronin, E. & Krugler, M. B. (2011). People believe they have more free will than others.

PNAS. Proceedings of the National Academy of Sciences, 107, 22469–22474.

Week 9: Functions of the self and self-esteem

Day 10/15: Discussion

Park, L. E. et al (2007). Contingencies of self-worth, academic failure, and goal pursuit
PSPB, 33, 1503-1517.

Week 11: Attitude structure and change

Readings for 10/29

Fabrigar, L , R , & Wegener, D T (2010). Attitude structure. In *Advanced Social Psychology The state of the science* (pp. 177-216).

Petty, R , & Brinol, P (2010). Attitude change. In *Advanced Social Psychology The state of the science* (pp. 217-259).

Day 10/31 Discussion _____

Readings for 10/31

Motow, D. C. & Diener, E. D. (1970). Dominance effects on self-esteem. *Journal of Personality and Social Psychology*, 16, 160-165.

Day 11/7: Discussion

Readings for 11/7

Dough, I. A. (1000). The cognitive monster: The case against the controllability of

...the ... effect ... Deal ... the ... social ... (pp. 261-292)

Fletcher, G , & Overall, N , C (2010) Intimate relationships. In *Advanced Social Psychology: The state of the science* (pp 461-494).

Week 14. Prosocial behavior

Readings for 11/19

McCullough, M. E., & Tabak, B A. (2010). Prosocial behavior. In *Advanced Social Psychology The state of the science.* (pp. 263-302).

Darley, J M , & Latane R (1968) Bystander intervention in emergencies: Diffusion of

Presentations for 11/26

Bushman, B. J., & Anderson, C. A. (2009). Comfortably numb: Desensitizing effects of violent media on helping others. *Psychological Science, 20*, 273-277.

McNulty, J. (2011). The dark side of forgiveness: The tendency to forgive predicts continued psychological and physical aggression in marriage. *PSPR, 37*, 770-783

Day 11/28: No Class

Week 16: Groups and intergroup relations

Day 12/3: Lecture on Intergroup relations

Readings for 12/3

Forsyth, D. R., & Burnette, J. (2010). Group processes. In *Advanced Social Psychology: The state of the science* (pp. 495-534).

Brewer, M. B. (2010). Intergroup relations. In *Advanced Social Psychology: The state of*